AIDSACTION BALTIMORE, INC.

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ANNUAL REPORT 2020

AIDS Action Baltimore, Inc (AAB) is a non-profit, tax-exempt corporation under Section 501 (c)(3) of the Internal Revenue Code. AAB is governed by a seven member Board of Directors which is elected annually.

AIDS Action Baltimore, Inc. (AAB) is dedicated to providing patient services for all people in Baltimore City regardless of race, religion, age, disabilities, sexual orientation, gender or non-confirming gender, including emergency financial assistance, HIV education, testing assistance, navigation support for healthcare linkage, retention in care, medication adherence and access support, HIV prevention services, including outreach efforts and pre-exposure prophylaxis (PrEP) medication access.

AAB administers HIV prevention programs for transgender people and MSM that promote HIV testing, help people get linked to care and treatment, and remain in treatment. Our PrEP UP program links people to PrEP clinics and services, and New Horizons is boosting empowerment and breaking the bonds of homophobia, racism, and stigma in same gender-loving (SGL) African-American men in Baltimore City.

AAB advocates for research, treatment and support services for people with HIV and hepatitis C virus (HCV). Many people are co-infected with both HIV and HCV. We advocate for more efficient and more effective treatment services and research programs for people with HIV and HCV as well as fair pricing for newly approved drugs and limited price increases for HIV and HCV drugs.

AAB representatives work directly with officials of the Food and Drug Administration (FDA), and the National Institutes of Health (NIH), including NIAID's AIDS Clinical Trials Group (ACTG), the Johns Hopkins University AIDS Service, the Maryland State Infectious Disease and Environmental Health Administration, and all leading HIV and HCV pharmaceutical companies in conjunction with many national community organizations.

AAB also provides research and treatment information on our website and at Town Hall Meetings to assist people with HIV and their families, advocates and care providers with essential information on the latest in prevention, research, treatment news and COVID-19 updates. (www.aidsactionbaltimore.org)

AAB provides all these services with four full-time employees, and our committed volunteers. AAB's administrative expenses for 2020 totaled only 7% of total revenues.

Contributing Organizations: AIDS Healthcare Foundation, Baltimore City Health Department, Broadway Cares/Equity Fights AIDS, Brother Help Thyself, Johnson & Johnson Healthcare Systems, MD DHCD Non-Profit Recovery Initiative, Network for Good, Nordstrom and the M-A-C AIDS Fund, Open Society, 12 Days of Christmas and ViiV.

PATIENT SERVICES INDIVIDUAL HIV/AIDS ASSISTANCE PROGRAMS

AAB provides financial assistance to many needy people with HIV/AIDS. AAB has provided this support to over 8,650 people since 1987 and \$3,110,000 in assistance for items such as rent and utilities, and direct programs in our community to people with HIV/AIDS and their families. We firmly believe we must continue our invaluable financial assistance program which provides a safety net to people with HIV/AIDS experiencing an emergency financial crisis.

Patients may apply to AAB personally or by referral. The application process is simple and easy, designed to be tailored to individual needs and individual circumstances. Applications are normally acted upon and the funds provided within days of submission.

HIV/AIDS SERVICES ORGANIZATIONS ASSISTANCE PROGRAM

Over the years, we have provided funding for emergency assistance for patients at hospitals and community based organizations serving the Baltimore HIV/AIDS community. AAB has contributed to the Johns Hopkins Hospital HIV Patient Emergency Fund (B. Frank Polk Fund) and to the University of Maryland Hospital for Pediatric and Adolescent HIV/AIDS patient service programs as well as local COVID-19 food insecurity efforts for people with HIV.

AAB has also provided seed money and emergency assistance over the years to organizations such as Chase-Brexton Health Services, Inc., Moveable Feast, Sisters Together and Reaching and AIDS Interfaith Residential Services.

410-837-AIDS HELPLINE

AAB provides a Peer Counseling Program for people at all stages of HIV infection. This program is particularly useful for people who have recently tested positive for HIV or are newly diagnosed with AIDS who need basic information on available services and direction on how to tackle the maze of government entitlement programs. Sometimes the only support necessary is a friendly ear and some guidance. For those times, peer counseling is a phone call away. For a referral on virtually any HIV related problem or concern, the AAB Helpline is available - Monday through Friday from 9 am to 5 pm.

DROP-IN CENTER

The AAB office on Eager Street in the Mount Vernon area of Baltimore City doubles as a convenient "Drop-In Center" for anyone interested in learning more about AAB's programs and services, and taking a proactive role in their healthcare.

AAB PUBLICATIONS and WEBSITE INFORMATION

AAB has a unique publications program designed to provide essential information to people with HIV, their families, advocates and care providers via *The AIDS Action Bulletin*.

AAB also provides online information from research conferences and national newsletters on our website at www.aidsactionbaltimore.org. Complex medical issues are covered by community experts and discussed in laymen's terms. We provide a compilation of articles from the best community treatment writers across the country on topics such as PrEP, new antiviral drugs, side effects, HIV and Aging, AIDS related cancers, neurological complications, Women and HIV as well as exciting new HIV "Cure" research and HCV treatment paradigm changing research information and COVID-19 Advocacy.

HIV COMMUNITY FORUMS

AAB conducts free community forums for people with HIV, their care givers and advocates, and people interested in PrEP in an effort to disseminate much needed treatment and prevention information from scientific conferences and meetings as well as COVID-19 updates. We have conducted HIV forums since 1994. We conduct our forums throughout the community in partnership with other local AIDS service organizations in a continuing effort to outreach to all affected communities.

CLINICAL RESEARCH ADVOCACY PROGRAM

Our national work affects all who are touched by HIV/AIDS. We are working with industry to continually change the standard of care by ensuring that their new drug pipelines remain robust, and by replacing older more toxic drugs with more effective, better tolerated drugs, as well as exciting new long-acting drugs for HIV prevention and treatment that may require only daily, weekly or monthly dosing. This is the wave of the future. For more information on the latest in HIV treatment and research as well as PrEP for HIV prevention and HIV treatment support or financial assistance and prescription drug access program information, please see our web site at www.aidsactionbaltimore.org and Facebook.com/prep.up.7 and https://www.facebook.com/prep.up.7 and https://www.facebook.com/prep.up.7 and https://www.facebook.com/newhorizonsbmore/

AAB has been instrumental in the formation of the Drug Development Committee of the AIDS Treatment Activists Coalition, a national organization that interacts with the pharmaceutical industry, pressuring companies to study drugs expeditiously and ethically and to include the HIV affected community in all aspects of research and development. AAB is also a leading member of the national Fair Pricing Coalition (FPC), pressuring "big pharma" to price HIV drugs reasonably, limit price increases, cap ongoing drug prices for government programs like AIDS Drug Assistance Programs, and to initiate co-pay programs for patients with private insurance. We have convinced every HIV and Hepatitis C drug company to create programs that will cover all the outrageously expensive co-pays and other out of pocket (OOP) costs for people with private insurance. Our work directly affects Marylanders with ever increasing OOP prescription costs. We are also working very hard to ensure that people in Maryland and across the country who cannot afford their medications get their drugs for free from "big pharma" through Patient Assistance Programs (PAPs). Our work is way ahead of the curve. This type of advocacy does not happen in any other disease community. These OOP co-pay programs are now in danger of being discontinued by insurance providers. AAB has been trying to work in collaboration with numerous national organizations to preserve co-pay programs.

We are very excited that scientists have begun to work on HIV "cure- related" research. AAB is working with government, industry and the national HIV community to make a "cure" for HIV or what we are now calling "durable HIV suppression" a reality. Even though this will take years to come to fruition, we have to start somewhere. AAB is a member of the Martin Delaney Cure Research Collaboratories (DARE) CAB, AAB is also working with DARE researchers to bring additional resources to Baltimore for local cure research projects. We held three HIV Cure Forums in 2019 and 2020, and will hold more in 2021.

AAB was instrumental in ensuring that PWHIV were not excluded from COVID-19 vaccine protocols, and worked tirelessly to ensure that PWHIV were finally prioritized for COVID-19 vaccinations both nationally and in Maryland. We spearheaded many months of high level advocacy, collaborating with national activists to ensure that PWHIV were included in COVID-19 vaccine trials and prioritized for vaccines.

TREATMENT SERVICES ADVOCACY PROGRAM

AAB has taken a leadership role in ensuring that the law in Maryland regarding HIV testing requirements was streamlined in order to remove HIV testing barriers for people who want to be tested. Ms. Dee was a member of the former AIDS Administration Working Group mandated by the Maryland legislature in this regard. This is vitally important as In the latest Centers for Disease Control (CDC) data reported in 2019, Maryland was ranked 6th among

U.S. states and territories in adult/adolescent HIV diagnosis rates (per 100,000) in 2018, tied with Mississippi. At the end of 2018, 1,173,900 people in the United States aged 13 and older were living with diagnosed or undiagnosed HIV. At the end of 2019, there were 31,630 people aged 13 and older living with diagnosed HIV in Maryland. An estimated 3,830 people with HIV (PWHIV) in Maryland in 2019 remain undiagnosed.

AAB is a leading member of the national Fair Pricing Coalition (FPC), working with the National Association of State AIDS Directors (NASTAD) and the AIDS Crisis Task Force (ACTF) to pressure "big pharma" to price new drugs reasonably and to limit drug price increases. The FPC and ACTF have forced drug companies to provide additional rebates to all national ADAP programs. The FPC has also pressured industry to initiate co-pay reimbursement programs for people with private insurance and free patient assistance programs (PAPs) for people with no healthcare coverage. Every major HIV drug manufacturer has agreed to PAPs and co-pay reimbursement programs as a result of the efforts of Ms. Dee and her dedicated FPC colleagues.

AAB is also working with many national advocates to ensure that we maintain currently covered HIV services and that the inclusion of all classes of antiviral drugs remain on new drug formularies.

AAB has also been working diligently on COVID-19 advocacy and support. We are using our many years of government research and policy expertise and connections in the fight against COVID-19. AAB is advocating directly for PWHIV with COVID-19. Last year AAB was able to convince the HIV Medical Association (HIVMA) which is part of the Infectious Disease Society of America to create a document that addresses critical care interventions and other important medical considerations for PWHIV and COVID-19.

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BOARD OF DIRECTORS

Merle McCann, M.D. - Chairman 3704 N. Charles Street, #606 Baltimore, MD 21218

Michael Aguino 3424 Woodberry Avenue Baltimore, MD 21211

Jake Boone 235 West Lafayette Baltimore, MD 21217

Lynda Dee 3928 Cloverhill Road Baltimoe, MD 21218

OFFICERS

Lynda Dee Executive Director

Jeffrey Grabelle **Chief Operating Officer**

Jake Boone Secretary

Thomas Holden Treasurer

Thomas Holden 3626 Yolando Road Baltimore, MD 21218

Mark McMullen 3505 Newland Road Baltimore, MD 21218

Cameron Wolf, Ph.D. 8706 Granite Lane Laurel, MD 20708

2020 EVENTS

January

Nominations for Board of Directors

ViiVCapacity Building and Sustainability Planning Workshop

Brother Help Thyself Grant Award Ceremony

T.E.A. Time and New Horizons Meetings

February

Election of Board of Directors

Combined Charity Campaigns Acceptance

National Black HIV/AIDS Awareness Day

March

MD State Combined Charity Campaign Acceptance

27th Conference on Retroviruses & Opportunistic Infections

ViiV/ATAC Meeting

Update on the End AIDS Initiative Town Hall

Apri

National Transgender HIV Testing Day and Health Awareness Week

BCHD Meeting

T.E.A. Time, PrEP UP and New Horizons Meetings

May

Direct Mail Drive

Clinical Care of the Patient with HIV Infection

T.E.A. Time and New Horizons Meetings

June

Gay Pride Celebration

National HIV Testing Day

T.E.A. Time and New Horizons Meetings

COVID-19 Update Town Hall

July

23rd International AIDS Conference

T.E.A. Time and New Horizons Meetings

August

BCHD EHE Grant Award

T.E.A. Time, PrEP UP and New Horizons Meetings

September

Merck CAB

COVID-19 Vaccine Trials at Johns Hopkins Town Hall

T.E.A. Time and New Horizons Meetings

October

Baltimore Black Pride Celebration

DARE Annual Meeting

Mourn, March and Movement People's Vaccine Rally

T.E.A. Time and New Horizons Meetings

November

Transgender Day of Remembrance

ViiV Healthcare 22th Annual Community Summit

Direct Mail Campaign

T.E.A. Time and New Horizons Meetings

COVID-19 Vaccine Trials at University of Maryland Town Hall

December

World AIDS Day Celebration of Life

12 Days Of Christmas Benefit

We Three Queens Productions "The Red Show" Benefit

Christmas Outreach

INDEPENDENT AUDITOR'S REPORT

To The Board of Directors, AIDS Action Baltimore, Inc.

We have audited the accompanying financial statements of AIDS Action Baltimore, Inc. (a nonprofit organization) which comprise the statement of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

The Organization's management is responsible for the preparation and fair representation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair representation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall financial statement presentation.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of AIDS Action Baltimore, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Friedman and Associates, P.A., Certified Public Accountants and Business Advisors Baltimore, Maryland March 16, 2021

The following financial information is excerpted from the Auditor's Report. A complete copy of the Auditor's Report and Accompanying Notes, and/or current financial statement is available upon request by contacting AIDS Action Baltimore, Inc. at 14 East Eager Street, Baltimore, MD 21202 or 410-837-2437. Documents and information submitted to the State of Maryland under the Maryland Charitable Solicitations Act are available from the Office of the Secretary of State, State House, Annapolis, MD 21401 for the cost of copying and postage.

AIDS ACTION BALTIMORE, INC. Statement of Financial Position as at December 31, 2020 and 2019 ASSETS				
Current Assets Cash and Cash Equivalents Contributions Receivable Other Receivables Prepaid Expenses TOTAL CURRENT ASSETS Furniture & Equipment Furniture and Equipment Less: Accumulated Depreciation TOTAL FURNITURE & EQUIPMENT OTHER ASSETS Security Deposit TOTAL OTHER ASSETS TOTAL ASSETS LIABILITIES & NET ASSETS CURRENT LIABILITIES Accrued Expense Payable Credit Card Payable Payroll Taxes Payable		\$ 224,426 53,693 -0-	2019 \$ 285,411 57,642 -0-	
		\$ 278,888	\$ 3 43,822	
		\$ 63,126 <u>59,235</u> 3,891	\$ 59,032 <u>58,599</u> 433	
		\$ 1,000 \$ 1,000 \$ <u>283,779</u>	1,000 1,000 \$ <u>345,255</u>	
		\$ 3,661 1,563 -0-	\$ 3,695 20 807 \$ 4,522	
TOTAL CURRENT LIABILITIES NET ASSETS		\$ 5,224	\$ 4,522	
Unrestricted Temporarily Restricted TOTAL NET ASSETS TOTAL LIABILITIES & NET ASSETS		\$ 260,706	\$ 331,649 <u>9,084</u> \$ 340,733 <u>\$ 345,255</u>	
AIDS ACTION BALTIMORE, INC. Statement of Activities				
For The Years Ended Decen Te	nber 31, 2020 a mporarily Restricted	and 2019 Un- <u>Restricted</u>	2020 <u>Total</u>	2019 <u>Total</u>
PUBLIC SUPPORT AND REVENUE PUBLIC SUPPORT: Contributions Special Events Grants-Education Total Public Support Net Assets Released from Restriction REVENUE: Rental Income Investment Income TOTAL SUPPORT AND REVENUE	\$ 9,344 -0-	\$ 47,285 18,407	\$ 56,629 18,407	\$ 42,695 51,341
	\$ 9,3 44	210,756 \$ 276,448	210,756 \$ 285,792	155,561 \$ 492,852
	-0-	-0-	-0-	-0-
	-0- -0-	-0- <u>45</u>	-0- 45	-0- <u>63</u>
	\$ 9,344	\$ 276,493	\$ 285,837	\$ 249,660
EXPENSES Program Services: Public Services	939	327,005	327,994	417,898
SUPPORTING SERVICES Management and General TOTAL EXPENSES Change in Net Assets NET ASSETS -				
	* 939 8,405	$\begin{array}{r} 20,021 \\ \$ \ \overline{347,076} \\ (70,583) \end{array}$	20,021 \$ 348,015 (62,178)	14,921 \$ 432,819 (183,159)
BEGINNING OF THE YEAR NET ASSETS -	9,084	<u>331,649</u>	340,733	523,892
END OF THE YEAR	\$ <u>17,489</u>	\$ <u>261,066</u>	\$ <u>278,555</u>	\$ <u>340,733</u>